



# Coroplast

Coroplast connects worldwide.  
**Become a part of our success story.**

For our site in Kunshan (China) we are looking for a

## Sales Engineering Manager (m/f)

### About us

Coroplast is a successful, internationally oriented family company with its headquarters in Wuppertal. As a globally leading manufacturer of technical adhesive tape, cables and wires as well as cable harnessing systems we employ in Germany, Poland, Tunisia, China, Mexico, Moldova and the USA more than 6,200 people. Further training and employee support are integral parts of our Corporate culture.

### Your tasks

- > Organize, manage and actively build a sustainable pipeline of new opportunities to support the growth of our business with Japanese OEM and/or related Tier 1
- > Work closely with customers to identify profitable sales potential and present solutions based on our tape products
- > Track assigned opportunities, capture customer requirements and project progress
- > Visit Japanese OEM and (Japanese) Tier 1 sites in Japan, China and Southeast Asian Countries
- > Attending specific seminars or exhibition events where OEM, Tier 1 and component manufacturers meet

### We offer

- > High job security
- > Good work-life balance
- > Real development opportunities
- > Exciting tasks in a dynamic environment

### Your application

Do you want to work for a company that has been certified as Top Employer for the ninth time? Then we are looking forward to receive your application, including your soonest availability and your salary expectations.

### Your qualifications

- > University degree in Chemical, Electrical or Mechanical Engineering
- > 5 years of relevant work experience in Automotive or similar industries
- > Excellent presentation and communication competency
- > Self-motivated and competence to identify suitable potential at customer site
- > Team player and customer orientated
- > Fluent in Japanese and English (German is a plus)
- > Willingness to travel (60 - 70%)

### For further information please contact

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