

For our location in Shin-Yokohama, Japan, we are looking to fill as soon as possible the position of



Key Account Manager Automotive (m/w) (Shin-Yokohama)

Your responsibilities

- Managing and support of international key accounts
- Strategic development of key account business
- Design of customers-specific solutions and negotiation of framework agreements
- Support of complex projects with customers and reporting of activities in CRM
- Leading projects in close relationship with supporting departments

Your profile

- University degree
- Working experience in automotive industry or at position with main focus on automotive industry
- Excellent PC Knowledge (MS Office)
- Customer orientation & strong communication and negotiation skills
- Flexibility and willingness to travel in domestic and overseas
- 10 years working experience in Japan
- Cross-cultural experience and communication skills at any level
- Native Japanese and business-level English

Rittal is a leading global provider of solutions for industrial enclosures, power distribution, climate control and IT infrastructure, as well as software and services. The company is a member of the Friedhelm Loh Group, a successful international player with 18 production plants, 80 subsidiaries, and 11,300 employees. For more information, go to www.rittal.com.

If you are seeking to make a difference, working as part of a future-oriented team, we are looking forward to receiving your online application. Further information can be found at www.friedhelm-loh-group.de/karriere.

For initial queries, please contact rkk@rittal.co.jp Tel: +81-45-478-6808



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