

German Chamber Talent Café 2017 @ AHK Japan

Information on Job Offer

BASF Japan

Company description

Industrial sector: Chemical Industry

Description of business:

Chemicals, Functional Materials & Solutions, Performance Products and Agricultural Solution

Company scale: 1,167 employees / Capital 7,080 Million JPY

Message to the visitors:

Whether you are looking to join BASF as a research scientist, laboratory chemist, process engineer, production and maintenance specialist or sales and marketing, finance, accounting, supply chain management or communications specialist, you'll find a host of exciting career opportunities within the areas of research and development, engineering and production, business and corporate functions.

Job information overview

Job classification:

- Sales / Planning, Marketing, etc. / Finance, Administration, etc. / IT Engineer /
 Engineer R&D / Others Supply Chain / HR

Additional explanation:

We create chemistry for a sustainable future. We combine economic success with environmental protection and social responsibility. Through science and innovation we enable our customers in nearly every industry to meet the current and future needs of society. We are looking for the professionals who has R&D/Engineering background and also experiences in Functional areas such as Finance/Supply Chain/HR.

Position: Staff / Manager **Working experience:** Over 3 year(s) **Location:** Tokyo, Osaka

Requirements

Languages: Amount used: English usage about _____ %

Japanese: Native or bilingual / Professional / Advanced / Intermediate / Elementary

English: Native or bilingual / Professional / Advanced / Intermediate / Elementary

Others: _____ (Level: _____)

Education: High school graduate / BA / MA / PhD

Visa status (for foreigners): Permission to work in Japan required / not required

1. Job information: **Specialist, Country business unit controller**

Objectives of the Position:

- In charge of Controlling tasks of Country business unit controlling for multiple local business units without a production site in Sub-region Japan, i.e. Planning and Performance Management, Business Analysis, Governance and Compliance, and others
- Proactively supervise and improve operational excellence scenarios in Japan and implement the identified excellence projects with involving people from relevant organizations
- Participate in critical business steering projects/initiatives within the business unit and in the sub-region Japan across business units and structurally evaluate the baseline scenarios/models
- Establish and maintain effective and efficient risk and operational controlling in Japan

Main Tasks:

Planning and Performance Management

- Operational Planning & Forecasting
 - Accountable for the operational planning and forecasting processes within the responsible business unit in the country, being a liaison with RBU controlling during this process
 - Accountable for conducting gap analysis (actuals/plan)
 - Responsible for operational plan of the responsible business unit in the country and development of rolling forecasts for it
 - Consulted on portfolio/structure, R&D and headcount planning
- Reporting & Communication
 - Accountable for reporting processes within the responsible business unit in the country, measuring business performance of it and driving VBM implementation, through reporting to the RBU, LBMs and a Cluster head (a leader of MDP)
 - Responsible for management reporting and communication of business performance for the responsible business unit
- Target Setting
 - Responsible for benchmarking effort to share best practices
 - Consulted on consistent inclusion of value-based targets into target agreements of the responsible business unit

Business Analysis

- Business Consulting, Analysis & Recommendations
 - Accountable for analyzing business performance of the responsible business unit and economic valuation and gatekeeping of commission projects
 - Responsible for monitoring of budget and strategic risks for the business unit
 - Responsible for initiating and monitoring improvement measures
- Strategy Definition & Projects
 - Responsible for strategy definition jointly in the local management team
 - Responsible for evaluating long-term investment needs and M&A opportunities

- Facilitating post-merger integration

Governance & Compliance

- Policies & Procedures
 - Responsible for enforcing financial policies and procedures within the business unit
 - Consulted on ICTP/CSA/SCA compliance and contract management process within the business unit
- Internal Control Effectiveness & Audits
 - Responsible for enforcing compliance with internal control effectiveness and follow-up on audit activities
- Risk Management
 - Consulted on risk management process of the business unit

Interface Management

- Systems & Tools
 - Developing and implementing controlling systems and tools for the business unit
- Organizational Interface
 - Leadership of controller community in the country, influencing other controllers by being a role model
- Training/Education/Support
 - Consulted on training, education and support on controlling topics

Others

- Ad-hoc request & support to corporate projects across business units
- Cost center structure design, cycle maintenance, and charge-out process & monitoring design within the business unit

Minimum Education and Qualification Required for the Position:

- Education: Bachelor's degree in Finance or related field
- Working Experience: more than 5 years in Finance, controlling or related field
- Technical & Professional Knowledge:
 - Intermediate or advanced finance and accounting, proficiency in interpretation and analysis of financial reports
 - Advanced communication skill in both English and Japanese
 - Advanced skills in MS Office applications
 - Comprehensive understanding of SAP or other ERP applications
 - Comprehensive understanding of value chain of chemical industry and value-based management

2. Job information: **Staff, Customer Service**

Objectives of the Position:

- Manage OTC at direct the related business unit(s) of Customer Service properly
- Provide solutions to business operations and customer service group proactively by analyzing / reviewing related OTC operations, and increase continuous efficiency and improvement
- Drive actions that directly contribute to achieving sales, profit, and growth targets by offering services that meet customer needs with support from supervisors / team members

Main Tasks:

- Key Performance Indicators – Response for the managing of core KPIs, including steering actions for improving performance within related business unit(s), i.e. Delivery Reliability, Days of Sales Outstanding, # of order / FTE
- Customer relationship management – manage customer relationships in accordance with related business unit(s), and sales strategies, e.g. perspectives, sales excellence, value based management, key account management, and business rules
- Order to Cash and Non-conformance management –
 - Provide order management-related expertise and information to business, functional counterparts and related business unit(s) customer services community for continuous process improvement, system harmonization and solution coordinator for process problem solving
 - Offer guidance to CSO team in capturing customer expectation / requirement in NCM process within own responsible business area. Analyze the root causes, propose corrective measures and ensure on-time closure of the end-to-end process in coordination with BUs and Functions for non-product quality complaints
- Innovation – Propose solutions in order to enhance customer satisfaction as well as to enhance efficiency as solution provider within related own OTC area
- Logistics Service Providers – Provides operational support of LSP operations in terms of on time delivery and shipment. Responsible to ensure appropriate services, such as compliance, on time delivery to meet business requirements, manage business rules in line with budget
- Process Improvement – Identify and implement of improvements with supervision from supervisor(s) in own business process areas and share best practices among customer service community to contribute to strengthen related OTC areas of customer service group
- Projects –Participate implementation and timeline of customer service related projects within own related business unit
- Integration – Manage related customer service activities, including best practice sharing, process set up and system migration. Periodic review of process to identify improvement opportunities

Minimum Education and Qualification Required for the Position:

- Education: Bachelor's Degrees in Supply Chain, Logistics, or related field. Certification in APICS (BSCM) is

preferred. Ability to write / speak both Japanese and English are also required

- Working Experience: Four (4) years in Customer service area or other SCM / Logistics related area
- Technical & Professional Knowledge: Developed in project management with an ability to effectively negotiate with commercial, functional units. Thorough knowledge of sales process and OTC process
Good understanding of the products / services offer in a responsible area
Good understanding on purpose / objectives on operational handling topics
- Working experience of SAP R/3 or other ERP system required, and MS Office are also required. SAP R/3 MRP and/or SAP APO experience preferred